

## LIFE FOR RELIEF AND DEVELOPMENT, INC. AND SUBSIDARY

| INDEPENDENT AUDITORS' REPORT     | 1 |
|----------------------------------|---|
| FINANCIAL STATEMENTS             |   |
| Statement of Financial Position  | 3 |
| Statement of Activities          | 4 |
| Statement of Functional Expenses | 5 |
| Statement of Cash Flows          | 7 |
| Notes to Financial Statements    | 8 |



### Independent Auditor's Report

To the Board of Directors of Life for Relief and Development, Inc. and Subsidiary Southfield, Michigan

We have audited the accompanying consolidated financial statements of Life for Relief and Development, Inc. (a not-for-profit organization) and Subsidiary (a for-profit organization), which comprise the statement of financial position as of December 31, 2018 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Life for Relief and Development, Inc. & Subsidiary as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Adjustments to Prior Period Financial Statements**

Schlaupity Madhavan, P.C.

The financial statements of Life for Relief and Development, Inc. & Subsidiary as of December 31, 2017, were audited by other auditors whose report dated July 18, 2018, expressed an unmodified opinion on those statements.

As part of our audit of the 2018 financial statements, we also audited adjustments described in Note 8 that were applied to restate the 2017 financial statements. In our opinion, such adjustments are appropriate and have been properly applied. We were not engaged to audit, review, or apply any procedures to the 2017 financial of Life for Relief and Development, Inc. & Its Affiliate other than with respect to the adjustments and, accordingly, we do not express an opinion or any other form of assurance on the 2017 financial statements as a whole.

January 8, 2021

## STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2018

### **ASSETS**

| Current assets   |              |
|--|--------------|
| Cash and cash equivalents                                  | \$ 6,927,177 |
| Current portion of pledges receivable, net of allowance    | 51,673       |
| Prepaid expenses and other                                 | 81,903       |
| Inventories (in-kind contributions)                        | 763,411      |
| Total current assets                                       | 7,824,164    |
| Property and equipment                                     |              |
| Land   | 57,750       |
| Building   | 327,250      |
| Building improvements                                      | 456,304      |
| Furniture, fixtures and equipment                          | 44,184       |
| Vehicles   | 40,855       |
| Total cost   | 926,343      |
| Less, accumulated depreciation                             | 660,088      |
| Total property and equipment                               | 266,255      |
| Other assets   |              |
| Noncurrent portion of pledges receivable, net of allowance | 1,650        |
| Total assets   | \$ 8,092,069 |
| LIABILITIES AND NET ASSETS                                 |              |
| Current liabilities  |              |
| Accounts payable   | \$ 68,833    |
| Accrued expenses   | 81,947       |
| , tedi ded experiose                                       |              |
| Total current liabilities                                  | 150,780      |
| Net assets   |              |
| Without donor restrictions                                 | 4,777,409    |
| With donor restrictions                                    | 3,163,880    |
| Total net assets   | 7,941,289    |
| Total liabilities and net assets                           | \$ 8,092,069 |

## STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2018

|  | Without Donor<br>Restrictions    | With Donor<br>Restrictions | Total                            |
|--|----------------------------------|----------------------------|----------------------------------|
| Support and revenue<br>Contributions                                       | \$ 2,132,972                     | \$ 5,493,961               | \$ 7,626,933                     |
| In-kind contributions:  Medicine & medical supplies  Educational materials | -                                | 7,342,158<br>2,556,101     | 7,342,158<br>2,556,101           |
| Food Clothing Interest income  | 6,342                            | 778,378<br>69,000<br>      | 778,378<br>69,000<br>6,342       |
| Total support and revenue before releases                                  | 2,139,314                        | 16,239,598                 | 18,378,912                       |
| Net assets released from restrictions                                      | 14,621,143                       | (14,621,143)               |                                  |
| Total support and revenue  | 16,760,457                       | 1,618,455                  | 18,378,912                       |
| Expenses   |                                  |                            |                                  |
| Program services<br>Management and general<br>Fundraising                  | 16,483,461<br>734,114<br>742,761 | -<br>-<br>-                | 16,483,461<br>734,114<br>742,761 |
| Total expenses   | 17,960,336                       | <u>-</u>                   | 17,960,336                       |
| Changes in net assets from operating activities                            | (1,199,879)                      | 1,618,455                  | 418,576                          |
| Net assets, beginning of year, as previously reported                      | 7,769,502                        | -                          | 7,769,502                        |
| Prior period adjustment  | (246,789)                        | -                          | (246,789)                        |
| Reclassification   | (1,545,425)                      | 1,545,425                  |                                  |
| Net assets, beginning of year, as restated                                 | 5,977,288                        | 1,545,425                  | 7,522,713                        |
| Net assets, end of year  | \$ 4,777,409                     | \$ 3,163,880               | \$ 7,941,289                     |

## STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2018

|   | Program Service                 |                        |   |                    |                         | m Services               |  |
|---|---------------------------------|------------------------|---|--------------------|-------------------------|--------------------------|--|
|   | Health and<br>Safety<br>Program | Educational<br>Program | Emergency<br>Disaster Relief<br>Program | Orphans<br>Program | Food Basket<br>Programs | Water Project<br>Program |  |
| Payroll Expenses:                               |                                 |                        |   |                    |                         |                          |  |
| Compensation                                    | \$ 150,193                      | \$ 67,267              | \$ 5,023                                | \$ 59,979          | \$ 33,092               | \$ 48,763                |  |
| Employment taxes and benefits                   | 51,353                          | 23,000                 | 1,717                                   | 20,508             | 11,315                  | 16,972                   |  |
| Total payroll expenses                          | \$ 201,546                      | \$ 90,267              | \$ 6,740                                | \$ 80,487          | \$ 44,407               | \$ 65,735                |  |
| Other Expenses:                                 |                                 |                        |   |                    |                         |                          |  |
| In Kind Donations:                              |                                 |                        |   |                    |                         |                          |  |
| Medicine & medical supplies                     | \$ 7,342,158                    | \$ -                   | \$ -                                    | \$ -               | \$ -                    | \$ -                     |  |
| Educational materials                           | -                               | 1,792,691              | -                                       | -                  | -                       | -                        |  |
| Food  | -                               | -                      | -                                       | -                  | 778,378                 | -                        |  |
| Clothing  | -                               | -                      | -                                       | -                  | -                       | -                        |  |
| Program Expenses:                               |                                 |                        |   |                    |                         |                          |  |
| Health and safety program expense               | 3,500                           | -                      | -                                       | -                  | -                       | -                        |  |
| Medicine & supply expense                       | 37,246                          | -                      | -                                       | -                  | -                       | -                        |  |
| Education program expense                       | -                               | 684,000                | -                                       | -                  | -                       | -                        |  |
| Emergency disaster program expense              | -                               | -                      | 57,826                                  | -                  | -                       | -                        |  |
| Orphans sponsorship                             | -                               | -                      | -                                       | 1,520,261          | -                       | -                        |  |
| Family assistance                               | -                               | -                      | -                                       | -                  | -                       | -                        |  |
| Food baskets                                    | -                               | -                      | -                                       | -                  | 10,000                  | -                        |  |
| Food baskets (Ramadan)                          | -                               | -                      | -                                       | -                  | 549,037                 | -                        |  |
| Meat (Udhiyah)                                  | -                               | -                      | -                                       | -                  | 390,945                 | -                        |  |
| Meat and other distribution                     | -                               | -                      | -                                       | -                  | 210,607                 | -                        |  |
| Water and sanitation program expense            | -                               | -                      | -                                       | -                  | -                       | 147,014                  |  |
| Community development                           | -                               | _                      | _                                       | _                  | -                       | · -                      |  |
| Human development program                       | _                               | _                      | -                                       | _                  | -                       | _                        |  |
| Zakat program                                   | _                               | _                      | -                                       | _                  | -                       | _                        |  |
| Credit card processing and bank fees            | 41,732                          | 18,690                 | 1,396                                   | 16,665             | 9,195                   | 1,387                    |  |
| Freight   | 190,557                         | 85,344                 | 6,373                                   | 76,098             | 41,985                  | 6,331                    |  |
| Field office expenses                           | 108,395                         | 48,547                 | 3,625                                   | 43,287             | 23,882                  | 3,601                    |  |
| Travel  | 50,581                          | 22,654                 | 1,692                                   | 20,199             | 11,144                  | 1,681                    |  |
| Program expense and events                      | 309,119                         | 138,445                | 10,338                                  | 123,445            | 68,108                  | 10,270                   |  |
| Postage and delivery fees                       | 40,043                          | 17,934                 | 1,339                                   | 15,991             | 8,823                   | 1,330                    |  |
| Software fees                                   | 33,567                          | 15,034                 | 1,123                                   | 13,405             | 7,396                   | 1,115                    |  |
| Management and General:                         | 33,307                          | 13,054                 | 1,125                                   | 13,403             | 7,570                   | 1,113                    |  |
| Insurance                                       |                                 |                        |   |                    |                         |                          |  |
| Professional fees                               | _                               | _                      | _                                       | _                  | _                       | _                        |  |
| Rent  | 444                             | 444                    | 444                                     | 444                | 444                     | 444                      |  |
| Repairs and maintenance                         | 398                             | 399                    | 399                                     | 399                | 399                     | 399                      |  |
| •   |                                 |                        |   |                    |                         |                          |  |
| Telephone and internet                          | 7,425                           | 3,325                  | 248                                     | 2,965              | 1,636                   | 247                      |  |
| Utilities                                       | 380                             | 383                    | 383                                     | 383                | 383                     | 383                      |  |
| Office expense and license fees                 | 2,255                           | 2,257                  | 2,257                                   | 2,257              | 2,257                   | 2,257                    |  |
| Payroll processing fees                         | 931                             | 417                    | 31                                      | 372                | 205                     | 31                       |  |
| Media & communications                          | 70,697                          | 31,663                 | 2,364                                   | 28,233             | 15,577                  | 2,349                    |  |
| Bad debt expense                                | -                               | -                      | -                                       | -                  | -                       | -                        |  |
| Depreciation                                    | -                               | -                      | -                                       | -                  | -                       | -                        |  |
| Fundraising Expenses:                           |                                 |                        |   |                    |                         |                          |  |
| Fundraising event expenses                      | -                               | -                      | -                                       | -                  | -                       | -                        |  |
| Travel  | -                               | -                      | -                                       | -                  | -                       | -                        |  |
| Postage and delivery fees<br>Marketing material |                                 |                        |   |                    |                         |                          |  |
| Total functional expenses                       | \$ 8,440,974                    | \$ 2,952,494           | \$ 96,578                               | \$ 1,944,891       | \$ 2,174,808            | \$ 244,574               |  |

# STATEMENT OF FUNCTIONAL EXPENSES (Continued) YEAR ENDED DECEMBER 31, 2018

| Com  | munity           | Fan  | nily             |            |                  |      |                      |           | Supportir           | ng Ser | vices              | Tot  | al                   |
|------|------------------|------|------------------|------------|------------------|------|----------------------|-----------|---------------------|--------|--------------------|------|----------------------|
| Deve | elopment<br>rams | Assi | istance<br>grams | Oth<br>Pro | er<br>grams      |      | tal Program<br>vices |           | nagement<br>General | Fun    | draising           | Fur  | enses                |
| \$   | 854<br>292       | \$   | 6,894<br>2,357   | \$         | 65,658<br>22,898 | \$   | 437,723<br>150,412   | \$        | 328,294<br>110,873  | \$     | 328,291<br>112,874 | \$   | 1,094,308<br>374,159 |
|      |                  |      |                  |            |                  |      |                      |           |                     |        |                    |      |                      |
| \$   | 1,146            | \$   | 9,251            | \$         | 88,556           | \$   | 588,135              | <u>\$</u> | 439,167             | \$     | 441,165            | \$   | 1,468,467            |
| \$   | -                | \$   | -                | \$         | -                | \$   | 7,342,158            | \$        | -                   | \$     | -                  | \$   | 7,342,158            |
|      | -                |      | -                |            | -                |      | 1,792,691            |           | -                   |        | -                  |      | 1,792,691            |
|      | -                |      | -                |            | -                |      | 778,378              |           | -                   |        | -                  |      | 778,378              |
|      | -                |      | 69,000           |            | -                |      | 69,000               |           | -                   |        | -                  |      | 69,000               |
|      | -                |      | -                |            | -                |      | 3,500                |           | -                   |        | -                  |      | 3,500                |
|      | -                |      | -                |            | -                |      | 37,246               |           | -                   |        | -                  |      | 37,246               |
|      | -                |      | -                |            | -                |      | 684,000              |           | -                   |        | -                  |      | 684,000              |
|      | -                |      | -                |            | -                |      | 57,826<br>1,520,261  |           | -                   |        | -                  |      | 57,826<br>1,520,261  |
|      | _                |      | 26,869           |            | _                |      | 26,869               |           | _                   |        | _                  |      | 26,869               |
|      | _                |      | 20,007           |            | _                |      | 10,000               |           | _                   |        | _                  |      | 10,000               |
|      | _                |      | _                |            | _                |      | 549,037              |           | _                   |        | _                  |      | 549,037              |
|      | _                |      | _                |            | _                |      | 390,945              |           | _                   |        | _                  |      | 390,945              |
|      | _                |      | _                |            | _                |      | 210,607              |           | _                   |        | _                  |      | 210,607              |
|      | _                |      | _                |            | _                |      | 147,014              |           | _                   |        | _                  |      | 147,014              |
|      | 41,103           |      | _                |            | _                |      | 41,103               |           | _                   |        | -                  |      | 41,103               |
|      | 42,447           |      |                  |            | _                |      | 42,447               |           | _                   |        | -                  |      | 42,447               |
|      | -,               |      | -                |            | 197,889          |      | 197,889              |           | _                   |        | -                  |      | 197,889              |
|      | 237              |      | 1,916            |            | 20,023           |      | 111,241              |           | _                   |        | -                  |      | 111,241              |
|      | 1,083            |      | 8,747            |            | , -              |      | 416,518              |           | -                   |        | -                  |      | 416,518              |
|      | 616              |      | 4,976            |            | -                |      | 236,929              |           | -                   |        | -                  |      | 236,929              |
|      | 287              |      | 2,322            |            | -                |      | 110,560              |           | -                   |        | -                  |      | 110,560              |
|      | 1,757            |      | 14,189           |            | 58,777           |      | 734,448              |           | -                   |        | -                  |      | 734,448              |
|      | 228              |      | 1,838            |            | -                |      | 87,526               |           | -                   |        | -                  |      | 87,526               |
|      | 191              |      | 1,541            |            | -                |      | 73,372               |           | -                   |        | -                  |      | 73,372               |
|      | -                |      | -                |            | -                |      | -                    |           | 13,249              |        | -                  |      | 13,249               |
|      | -                |      | -                |            | -                |      | -                    |           | 76,975              |        | -                  |      | 76,975               |
|      | 444              |      | 444              |            | 444              |      | 3,996                |           | 11,989              |        | -                  |      | 15,985               |
|      | 399              |      | 399              |            | 399              |      | 3,590                |           | 10,770              |        | -                  |      | 14,360               |
|      | 42               |      | 341              |            | 2,851            |      | 19,080               |           | 8,554               |        | -                  |      | 27,634               |
|      | 383              |      | 383              |            | 383              |      | 3,444                |           | 10,333              |        | -                  |      | 13,777               |
|      | 2,257            |      | 2,257            |            | 2,257            |      | 20,311               |           | 60,931              |        | -                  |      | 81,242               |
|      | 5                |      | 43               |            | 218              |      | 2,253                |           | 654                 |        | 40 (70             |      | 2,907                |
|      | 402              |      | 3,245            |            | 16,557           |      | 171,087              |           | -<br>77,111         |        | 49,670             |      | 220,757<br>77,111    |
|      | -                |      | -                |            | -                |      | -                    |           | 77,111<br>24,381    |        | -                  |      | 77,111<br>24,381     |
|      | -                |      | -                |            | -                |      | -                    |           | -                   |        | 97,373             |      | 97,373               |
|      | -                |      | -                |            | -                |      | -                    |           | -                   |        | 38,094             |      | 38,094               |
|      | -                |      | -                |            | -                |      | -                    |           | -                   |        | 37,511             |      | 37,511               |
|      |                  |      | <u>-</u>         |            |                  |      | _                    |           |                     |        | 78,948             |      | 78,948               |
| \$   | 93,027           | \$   | 147,761          | \$         | 388,354          | \$ 1 | 16,483,461           | \$        | 734,114             | \$     | 742,761            | \$ 1 | 7,960,336            |

## STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2018

| Cash flows from operating activities:          |    |           |
|--|----|-----------|
| Change in net assets                           | \$ | 418,576   |
| Adjustments to reconcile changes in net assets |    |           |
| to net cash used in operating activities       |    |           |
| Depreciation                                   |    | 24,381    |
| Bad debt expense                               |    | 77,111    |
| Change in donated inventories                  |    | (763,411) |
| Changes in operating assets and liabilities    |    | , , ,     |
| (Increase) decrease in                         |    |           |
| Pledges receivables                            |    | 714       |
| Prepaid expenses                               |    | (55,027)  |
| Increase (decrease) in                         |    | , , ,     |
| Accounts payable                               |    | 16,009    |
| Accrued expenses                               |    | 4,261     |
|  |    |           |
| Net cash used in operating activities          |    | (277,386) |
| Cash and cash equivalents at beginning of year |    | 7,204,563 |
| Cash and Cash equivalents at Deginning of year |    | 7,207,300 |
| Cash and cash equivalents at end of year       | \$ | 6,927,177 |
| ,  | -  | , ,       |

#### **NOTE 1 - NATURE OF ORGANIZATION**

Life for Relief and Development, Inc. (the "Organization") is a California not-for-profit organization founded in 1992 and is headquartered in Southfield Michigan. The Organization's mission is deeply rooted in the belief that saving lives should be a priority of all mankind. In response to poverty, famine, social and economic turmoil, natural disasters, and other catastrophes, the Organization works to provide assistance to people across the globe by offering humanitarian services such as food, water, and temporary shelter as well as healthcare and education. The Organization's mission is accomplished through the following programs:

Health and Safety Program - Medicines, medical supplies, and medical equipment are distributed to underserved hospitals and clinics around the world and to communities in areas that lack adequate health services. The hearing impaired in many countries receive hearing aids through hearing aid medical missions.

Educational Program – The Organization promotes literacy through the distribution of books to colleges, universities, primary and secondary schools. Through this program the Organization also donates classroom furniture to Native American schools in the United States of America and needy schools throughout the world and gives orphans and poor school children uniforms, shoes, and school bags filled with stationary, pens, and other educational items through its back to school program.

Emergency Disaster Relief Program – In response to areas suffering from natural or man-made disasters, the Organization provides emergency humanitarian relief to those in need in the form of shelters, food, water and urgent medical care.

Orphans Program – The orphan sponsorship program provides orphans throughout the world and the vulnerable needy families of the orphans their education, health, nutrition, shelter and other needs.

Food Basket Programs – The food basket programs include various seasonal projects that help feed needy families in many countries throughout the world. During Ramadan, the Organization distributes food baskets to poor and needy individuals and also provide hot cooked meals to various communities. Additionally, the Organization partners with Islamic centers, grocery stores, and supermarkets in communities in the United States to distribute Udhiyah/Qurbani to individuals and families that may otherwise not have access to meat throughout the year. Through the Christmas and Thanksgiving programs, the Organization may also support a community event by providing a meal and gifts or may distribute food baskets for Thanksgiving to poor and homeless individuals.

Water Project Programs – Through the water programs, the Organization assists communities that have little or no access to clean water by constructing water wells or providing water tanks. Water is a necessity of life needed for proper heath, hygiene and sanitation and for livestock populations.

Community Development Programs – The Organization builds community centers where community members gather for social events as well as funds small human development projects for poor families to enable them to start their own businesses to support their families.

Family Assistance Program - The family assistance program works to improve the living conditions of vulnerable single mothers and disabled heads of households in various countries, who have lost everything from the devastating impact of war and famine. Through this program, the Organization also provides winter-aid to families which may include warm blankets, winter clothes and jackets.

#### NOTE 1 - NATURE OF ORGANIZATION (continued)

Other Programs – Other programs includes Zakat program whereby the Organization helps Muslims carry out their Zakat duties by collecting Zakat payments. The unrestricted Zakat contributions provides the Organization the ability to fund eligible programs where most needed and allows the Organization to fulfil their mission of offering humanitarian assistance to those in need.

Life Managements, L3C, a limited liability company was organized in February 2016 under the laws of the State of Michigan. Life Managements, L3C ("Subsidiary") provides management services to the Organization. Life for Relief and Development, Inc. owns 100% of Life Managements, L3C and accordingly, consolidates the accounts of this entity in the consolidated financial statement. All intercompany accounts and transactions between Life for Relief and Development, Inc. and Life Managements L3C are eliminated in consolidation.

The Organization receives most of its support and revenue from public contributions from individuals and businesses and in-kind contributions.

#### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation** – The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") to focus on the Organization as a whole and to present transactions according to the existence or absence of donorimposed restrictions.

Net assets, revenues, support, expenses and gains or losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time (when applicable) or other events specified by the donor. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenues and support are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on other assets or liabilities (when applicable) are reported as increases or decreases in net assets without donor restrictions, unless restricted by the donor or law. Expirations of net assets with donor restrictions (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets

The Organization's operating revenue in excess of operating expense includes all operating revenues and expenses that are an integral part of its programs and supporting services and the assets released from donor restrictions to support operating expenditures.

Cash and Cash Equivalents – The Organization considers all highly liquid investments purchased with original maturity of three months or less to be cash equivalents. The Organization maintains cash balances in various banks that at times throughout the year, may exceed federally insured limits. Management does not believe that Organization is exposed to any significant credit or other risk from such uninsured balances.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Pledges Receivable – The Organization's pledges receivables are comprised primarily of amounts committed from individuals and businesses for the Organization's activities. Revenue is recognized when an unconditional promise to give is received; in the absence of such promise, revenue is recognized when the promise to give is collected. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The unamortized discount represents the adjustment required to record promises to give expected to be received in future years at their present value. Amortization of the discount (when applicable) is recorded as additional contribution revenue and used in accordance with donor-imposed restrictions over the period of the promise to give.

Pledges receivable are recorded at the amount the Organization expects to collect from outstanding balances. Management of the Organization records an estimate for uncollectible accounts and writes off balances deemed uncollectible. The allowance for doubtful accounts was \$93,410 at December 31, 2018.

**Property and Equipment** – Purchased property and equipment with a useful life in excess of one year is capitalized at cost. Major improvements are capitalized while ordinary maintenance and repairs are expensed. Donations of property and equipment are capitalized at their estimated fair value at the date contributed. Such donations are reported as contributions without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use are reported as contributions with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time. Property and equipment is depreciated using the straight-line method over the estimated useful lives.

Contributions –Unconditional contributions are recorded as support at fair value in the year a donation is received from the donor. Unconditional contributions with donor-imposed restrictions are reported at net assets with donor restrictions. When the stipulated purpose has been met, the contribution is reported as net assets without restrictions. Contributions of assets other than cash are recorded at their estimated fair value.

**In-Kind Contributions/Donations** – Donated goods for use by the Organizations to support their mission are recorded as in-kind contributions at their estimated fair value, based on independent supplier quotations. Donated goods held at a public warehouse utilized by the Organization are recorded as inventory at estimated fair value until the donated items are distributed for program use. When the donated goods are shipped to the recipient, the in-kind donation expense is recorded. Donated goods are used exclusively for the Organization's humanitarian assistance programs.

**Contributed Services** – The Organization records the fair value of contributed services in the financial statements if the services either (a) create or enhance a non-financial asset or (b) require specialized skills, are provided by persons possessing those skills and would need to be purchased if they were not donated. No amounts have been reflected in the financial statements for contributed services since contributed services received do not meet the criteria for recognition.

**Functional Expense** – The Organization accumulates and reports its expenses by function as for program services, management and general activities, or fundraising purposes. Program services are activities that fulfill the purposes or mission of the Organization. Management and general activities include insurance, professional fees, portion of office rent and utilities and certain other costs other than the direct cost for program services.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Fundraising and Cost Allocations** – The Organization solicits funds for ongoing operations from community groups, businesses, and individuals. Fundraising expenses are based on actual amounts paid and percentage of time allocated as it relates to payroll related costs.

The financial statements also report certain categories of expenses that are attributable to more than one program or supporting services. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include compensation and employment taxes and benefits, which are allocated based on estimates of time and effort. Other expenses that are attributable to more than one functional expense category are allocated using a reasonable cost allocation method which primarily is based on a percentage of revenue as determined by management. Although the methods of allocations used are considered reasonable, other methods could be used that would produce a different amount.

**Income Taxes** – The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and is exempt from similar state and local taxes. Although the Organization was granted an income tax exemption by the Internal Revenue Service, such exemption does not apply to "unrelated business taxable income". The Organization is not a private foundation.

The Organization analyzes its income tax filing positions in the federal and state jurisdictions where it is required to file income tax returns, for all open tax years in these jurisdictions, to identify any potential uncertain tax positions. The Organization treats interest and penalties attributed to income taxes, and reflects any changes for such, to the extent that they arise, as a component of its management and general expense.

The Organization concluded that there are no significant uncertain tax positions requiring recognition in the financial statements. The Organization does not expect the total amount of unrecognized tax benefits ("UTB") (e.g. tax deductions, exclusions, or credits claimed or expected to be claimed) to significantly change in the next twelve months. The Organization does not have any amounts accrued for interest and penalties related to UTBs at December 31, 2018, and it is not aware of any claims for such amounts by federal or state income tax authorities.

For Life Managements, L3C ("Subsidiary"), deferred income taxes are recognized for the tax consequences of temporary differences between the financial reporting basis and the federal income tax basis of their assets and liabilities. The accrual basis of accounting is used for financial reporting and the cash basis is used for income tax reporting. Deferred income taxes arise from temporary basis differences as a result of timing of recognition of revenue and expenses related to the accrual to cash adjustment and charitable contributions. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. Income tax expense is the tax payable or refundable for the period plus or minus the change during the period in deferred tax assets and liabilities. Income tax expense and deferred taxes were not significant in 2018.

The Organization and its Subsidiary concluded that there are no significant uncertain tax positions requiring recognition in the financial statements. The Organization does not expect the total amount of unrecognized tax benefits ("UTB") (e.g. tax deductions, exclusions, or credits claimed or expected to be claimed) to significantly change in the next twelve months. The Organization does not have any amounts accrued for interest and penalties related to UTBs at December 31, 2018, and it is not aware of any claims for such amounts by federal or state income tax authorities.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Use of Estimates** – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported periods. Actual results could differ from those estimates.

Recent Accounting Guidance – In 2018, the Organization adopted the Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") 2016-14, "Presentation of Financial Statements of Not-For-Profit Entities". ASU 2016-14 addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment income. The Organization has adjusted the presentation of these financial statements accordingly.

The new standard changes the following aspects of the financial statements: (1) The unrestricted net assets class has been renamed net assets without donor restrictions; (2) The temporarily restricted and permanently restricted net asset classes have been combined and renamed net assets with donor restrictions; (3) The financial statements includes a disclosure about liquidity and availability of resources at December 31, 2018. See Note 9 for liquidity and availability disclosure.

Denreciable

#### **NOTE 3 - PROPERTY AND EQUIPMENT**

Property and equipment consist of the following at December 31, 2018:

|               | Depreciable  |
|---------------|--|
| 2018          | Life - Years   |
| \$<br>57,750  | None   |
| 327,250       | 39   |
| 456,304       | 7-20   |
| 44,184        | 5-7  |
| <br>40,855    | 5  |
| 926,343       |  |
| <br>660,088   |  |
| \$<br>266,255 |  |
| \$            | \$ 57,750<br>327,250<br>456,304<br>44,184<br>40,855<br>926,343 |

Depreciation expense for the years ended December 31, 2018 was \$24,381.

#### **NOTE 4 - DESCRIPTION OF LEASING ARRANGEMENT**

The Organization leases office space in Dubai, United Arab Emirates for its international fundraising activities. Annual rent for this office is approximately \$4,000 and is included in fundraising event expense.

The Organization also leased office space during 2018 in California on a month-to-month basis under an informal extension of a lease agreement. Monthly rentals under this lease are \$395. To support the Organization with storage needs for donated goods, the Organization leases space from a public warehouse in Southfield Michigan. The rental payment for the warehouse is based on space utilized. The Organization also leases certain equipment such as printers and a postage mailing system for use in their Southfield Michigan office in which monthly payments during 2018 ranged from \$318 to \$544. Rent expense during the year ended December 31, 2018 was \$15,084. See Note 11 for subsequent lease arrangements.

### NOTE 5 - NET ASSETS - WITH DONOR RESTRICTIONS

Changes in net asset with donor restrictions by incurring expenses satisfying the restricted purpose is as Follows for the year ended December 31, 2018:

|                                   |              |              | Releases     |              |
|-----------------------------------|--------------|--------------|--------------|--------------|
|                                   | Beginning    |              | From         | Ending       |
|                                   | Balance      | Additions    | Restrictions | Balance      |
| Health and safety program         | \$ -         | \$ 7,429,999 | \$ 7,429,999 | \$ -         |
| Educational program               | -            | 3,327,719    | 2,952,494    | 375,225      |
| Emergency disaster relief program | 273,367      | 247,713      | 96,578       | 424,502      |
| Orphans program                   | 1,042,040    | 2,967,255    | 1,944,890    | 2,064,405    |
| Food basket programs              | 125,254      | 1,637,709    | 1,762,963    | -            |
| Water project program             | 14,274       | 246,838      | 244,573      | 16,539       |
| Community development programs    | -            | 41,887       | 41,887       | -            |
| Family assistance programs        | 90,490       | 340,478      | 147,759      | 283,209      |
|                                   |              |              |              |              |
|                                   | \$ 1,545,425 | \$16,239,598 | \$14,621,143 | \$ 3,163,880 |
|                                   |              |              |              |              |

#### **NOTE 6 - CONTRIBUTIONS**

The breakdown of category of contributions for the year ended December 31, 2018, are as follows:

|                                   | Without      |              |              |
|-----------------------------------|--------------|--------------|--------------|
|                                   | Donor        | With Donor   |              |
|                                   | Restrictions | Restrictions | Total        |
| Health and safety program         | \$ -         | \$ 87,841    | \$ 87,841    |
| Educational program               | -            | 771,618      | 771,618      |
| Emergency disaster relief program | -            | 247,713      | 247,713      |
| Orphans program                   | -            | 2,967,255    | 2,967,255    |
| Food basket programs              | -            | 859,331      | 859,331      |
| Water project program             | -            | 246,838      | 246,838      |
| Community development programs    | -            | 41,887       | 41,887       |
| Family assistance programs        | -            | 271,478      | 271,478      |
| Other programs                    | 2,132,972    |              | 2,132,972    |
|                                   | \$ 2,132,972 | \$ 5,493,961 | \$ 7,626,933 |

#### **NOTE 7 - IN-KIND CONTRIBUTIONS**

During 2018, the Organization received in-kind contributions totaling \$10,745,637 in medicine & medical supplies, educational materials, food, and clothing for the following program services:

|                            |                             | 2018             |
|----------------------------|-----------------------------|------------------|
| Program Services           | In-Kind Contributions       |                  |
| Health and safety program  | Medicine & medical supplies | \$<br>7,342,158  |
| Educational program        | Educational materials       | 2,556,101        |
| Food basket programs       | Food                        | 778,378          |
| Family assistance programs | Clothing                    | <br>69,000       |
|                            |                             | \$<br>10,745,637 |
|                            |                             |                  |

#### **NOTE 8 - RECLASSIFICATIONS AND PRIOR PERIOD ADJUSTMENTS**

Certain prior year amounts have been reclassified for consistency with the current year presentation. In addition, the Organization's financial statements as of December 31, 2017 included the following errors.

- (1) Cash and cash equivalents were understated by \$58,908 primarily due to errors with posting two vendor payments in the incorrect period.
- (2) Pledges receivables was understated by \$84,687 due to pledges receivables not being recorded.
- (3) Prepaid expenses and other was overstated by \$36,386 due overstatement of prepaid expenses including prepaid amounts on program expenses.
- (4) Property and equipment, net was overstated by \$223,487 due in part with not maintaining or reconciling capitalized costs and accumulated depreciation to supporting schedules.
- (5) Accounts payable was understated by \$52,825 due to subsidiary accounts payable ledgers not maintained by the Organization or analysis of accounts payable at year end not performed.
- (6) Accrued expenses were understated by \$77,686 due to an analysis of accrued expenses not being performed.

Accordingly, the Organization restated its results for the year ended December 31, 2017. The cumulative effect of the errors decreases beginning net assets by \$246,789.

#### **NOTE 9 - LIQUIDITY AND AVAILABILITY**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

|              | _      |
|--------------|--------|
| Financial    | accete |
| i illaliciai | assets |

| Cash and cash equivalents                       | \$ 6,927,177 |
|---|--------------|
| Pledges receivable, net of allowance            | 51,673       |
| Total financial assets held by the Organization | 6,978,850    |
| Less amounts with limits on usage               |              |
| Spendable net assets with                       |              |
| donor purpose restrictions                      | 3,163,880    |
| Total financial assets available                |              |
| for general use within one year                 | \$ 3,814,970 |

#### **NOTE 10 - COMMITMENTS AND CONTINGENCIES**

In the ordinary course of business, claims and legal action, including those involving ordinary routine litigation incidental to its business are pending, or have been asserted, against the Organization. These claims involve vendors who alleged that the Organization improperly terminated their contracts or agreements. It is not presently possible to determine with certainty what corrective action, if any, will be required or what portion of any claims will be attributable to the Organization, or whether all or any portion of such costs will be recoverable from others. An unfavorable outcome in a lawsuit or other litigation could adversely affect the results of the Organization's operations, financial condition, cash flows and liquidity. Even when the Organization prevails or the basis of such litigations are groundless, considerable time and resources may be needed to respond, and such lawsuits or other litigation could adversely affect the results of the Organization's operations, financial condition and cash flows.

#### **NOTE 11 - SUBEQUENT EVENTS**

In preparing the accompanying financial statements, the Company has evaluated for potential recognition or disclosure, significant events or transactions that occurred during the period subsequent to December 31, 2018, the most recent balance sheet presented herein, through January 8, 2021, the date the accompanying financial statements were available to be issued.

#### Leases

Subsequent to December 31, 2018, the Organization began leasing additional office spaces in four additional states throughout the contiguous United States under one-year operating lease terms. The monthly lease payments on these leases range from \$350 to \$803 per month.

#### COVID-19

On March 11, 2020, the World Health Organization characterized COVID-19 as a global pandemic instilling fear and anxiety in many people. The COVID-19 pandemic is not only spreading faster than foreseen, but it can affect anyone of us, and the impact is unprecedented. Governments, businesses and families respond to the pandemic in different ways with several cities, states and countries on complete or partial lockdown.

With the unemployment rate skyrocketing overnight, numerous people are left without jobs, leaving them unable to provide for their families. The world economy and peoples' lifestyles are extremely disrupted. While several have been directly affected by COVID-19, there has been no immediate financial impact to the Organization operations due the nature of the services provided. While the Organization's ability to obtain contributions from certain sources may decrease if disposable income from its donors decrease, in times such as this, the Organization expects to receive support from other individuals and businesses that have the ability to provide financial or other in-kind support to the Organization. The financial or in-kind support may be directly for COVID-19 efforts or other humanitarian programs supported by the Organization.